

Professional Summary

A leader and asset strategist with a dual background in high-stakes compliance (AML/KYC) and global business development. I specialize in the unseen side of elite transactions whether navigating complex regulatory frameworks for financial institutions or curating off-market real estate deals for HNWIs. From negotiating manufacturing contracts in Guangzhou to implementing AI solutions for US enterprises, I bridge the gap between operational risk and aggressive revenue growth.

Experience

Vision Elite Assets

CEO

JANUARY 2025

Founded a specialized asset management firm focused on Value alchemy identifying the unspoken potential and strategic advantage in elite asset acquisitions.

Act as a UHNWI access facilitator bridging the gap between owners requiring absolute discretion and visionaries seeking strategic portfolio expansion.

Leverage background in compliance and risk management to provide the architecture of trust necessary for high-stakes, off-market deals.

Private Clients

AML Analyst (Freelance)

MARCH 2020 - DECEMBER 2022

Authored over 50 detailed investigative reports on suspicious financial activities, ensuring full compliance with global AML/KYC protocols.

Used World-Check and OFAC tools to verify identities, maintaining 100% audit readiness for case documentation and SAR histories.

Spearheaded a compliance framework overhaul that reduced client onboarding times by 20% without sacrificing regulatory rigor.

Proud Experts

Diligence Analyst

SEPTEMBER 2022 - DECEMBER 2022

Conducted deep-dive document reviews and Customer Due Diligence (CDD), reducing operational vulnerabilities by 25% through proactive risk flagging.

Monitored payment traffic to identify suspicious patterns, flagging high-risk transactions monthly for escalation.

Ideas PCB

Business Sales Consultant

AUGUST 2024 - APRIL 2025

Managed B2B sales for high-precision PCB boards and assembly services, catering to strict sectors like automotive, medical devices, and finance.

Acted as the "translator" between technical engineering teams and non-technical clients, simplifying complex specs to help clients make confident purchasing decisions.

Navigated supply chain shifts and production timelines to ensure projects stayed on budget and met rigorous industry standards

AEG Shop by Rich.Exclusive & Rich.Exclusive

Commercial Manager

SEPTEMBER 2024

Strategy: Spearhead sales strategies to capture market share in the high-demand luxury sector, focusing on designer furniture, smart home tech, and premium appliances.

Operations: Manage the full commercial life cycle from negotiating with top-tier artisans and suppliers to overseeing inventory and pricing strategies.

Customer Experience: Revamp the client journey by introducing personalized consultations and post-purchase support, significantly boosting repeat business and brand loyalty.

REHouse

Real Estate Associate

FEBRUARY 2025

Curate exclusive property partnerships for HNWIs focusing on luxury lifestyles and premium investments.

Modernize the transaction process by integrating fintech solutions including crypto payments to accommodate international investors and ensure secure, transparent deals.

Develop personalized investment strategies that align with global market trends, guiding clients through complex acquisitions beyond conventional channels.

World Group Solutions LLC

Executive Client Solutions Advisor

APRIL 2025 - JUNE 2025

Specializing in AI-driven business transformation for healthcare, real estate, and finance.

Moved beyond generic sales pitches to diagnose specific operational bottlenecks for clients in 60+ industries, crafting bespoke AI chatbot strategies that solve actual business problems.

Directly manage the client lifecycle from the initial deep dive discovery phase to final onboarding, ensuring technology adoption leads to measurable cost savings and happier end-customers.

Position myself as an industry partner rather than a vendor, helping businesses navigate AI disruption to gain a competitive edge.

Education

LOI

2023

Criminology BA -

LOI

2023

BA of business economics -

Yale (online)

2021

Financial markets - **94/100**

University of Rotterdam

2021

International security management - **83/100**

University of Hong Kong

2021

Python for Financial Analysis - **83/100**

Università Bocconi

2022

Private Equity & Venture Capital - **70/100**